



NIRAJ infotek

Mission Statement:

Safe and secured data but easy access with permission |

Vision Statement:

Safe and most secured data world |

[The Cyber Security Experts](#)

www.nirajinfo.in

Type Of Protection








- Periphery Protection?
- Server Protection?
- Endpoint Protection?



- Accessibility
- Availability
- Backup
- DLP, Risk Management
- Discovery

Solutions

The Cyber Security Experts

Brands	Description
 SOMANSA	<u>Data Leak Prevention</u>
 falcongaze	<u>User Behavior Analysis</u>
EMSISOFT	<u>Anti-Malware (Behavior based Prevention, AI, APT, Endpoint Security)</u>
 VARONIS	<u>Data Discovery, Protection, Classification, Threat Detection & Response, Compliance</u>
 SECPPOINT	<u>Vulnerability Scanner & Assessment, Penetration Testing</u>
 vembu Backup & Disaster Recovery	<u>Data Backup & Disaster Recovery</u>
Acronis	<u>Automated Data Backup</u>
 Netop	<u>Secure Remote Access</u>
 The Mail Smith Right n Write to reach	<u>Bulk - Mail blast tool with automation and analytics</u>





SOMANSA

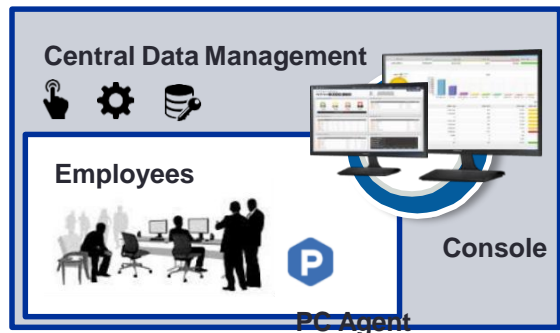
Privacy-i and Data Security Process

❖ Privacy-i protects sensitive data at rest

- Privacy-i is designed to follow phases set out in the data protection laws

DISCOVER Sensitive Data

- Scan and Locate sensitive data (PCs, Servers, Databases)
- Encrypt or Delete Data



Strategy 1

- Define, Who, What, Where Sensitive Data Stored.
- Complete visibility of sensitive data within the organization

PREVENT Data Breach

- Prevent data breach via removable storage, printer, network services(e.g. email)



Strategy 2

- Create breach prevention policy tuned for each organization
- Monitor for policy violations, block unauthorized use of removable disk, printer, or upload on the internet

REPORT

- Real-time Alerts of incidents
- Event logs and forensic evidence



Strategy 3

- Real-time event monitoring, log analysis, user/file activity analysis help security team to detect, respond to potential breach
- Audit trail for compliance

Somansa: Mail-i Network DLP

Mail-i: E-mail & NetApps Control/Monitor



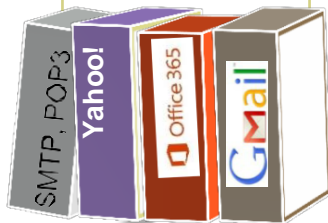
Mail-i protects sensitive data in motion

- Mail-i Logs outgoing data in a real-time (email, social media, messenger, cloud service, etc)

Mail-i data Logging & Granular Control

E-mail(SMTP, POP3, IMAP)

- E-mail data logging(real-time)
- Access, Writing, File transfer



Instant Messenger(Web, Apps)

- Support popular messengers
- Access, Writing, File transfer



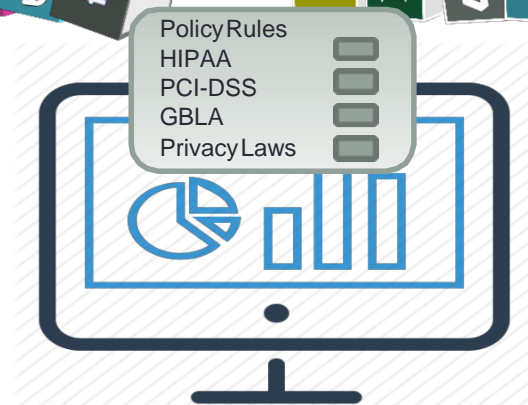
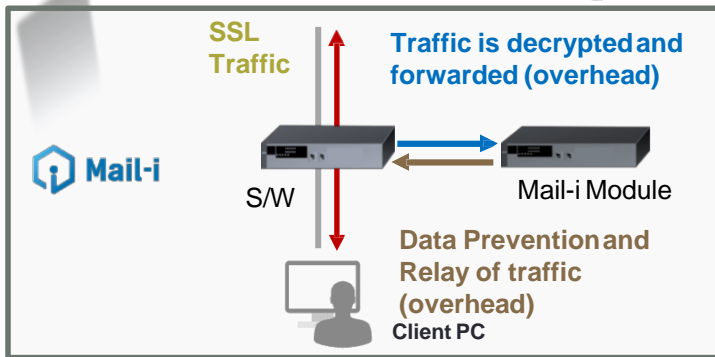
Social Media

- Logs uploaded contents
- Access, Writing, File transfer



Cloud Storage

- Logs transferred data
- Control over various SaaS



SOMANSA'S STRENGTHS



**Do you want to use only
approved USB?**

Unauthorized USB → READ (X), WRITE (X)

Authorized USB → READ (O), WRITE (O)



**Must obtain approval to
transfer files**

Unauthorized transfer of data from
desktop PC is blocked without

permission / approval



SOMANSA

Multiple products, One view

All products can be managed by one
central console

Central Management

Request
approval

Set
Policy/
Apply

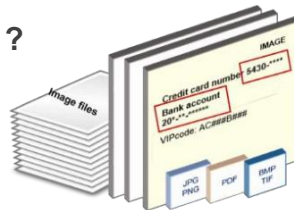
Block/Allow
logs and copied
files

Fast Search & Report Big Data

Return search results in max. 3 minutes
(in millions of logs / more than 30
keywords)

What if there's sensitive data in the image ?

Sensitive data in image file can be detected as OCR
feature (Optical Character Recognition)



Structure of SOMANSA's DLP

Integrated Policies

Dashboard navigation: DASHBOARD, REPORTS, INCIDENTS, POLICIES, MANA

Top Users

Filter ▼

Total	Encrypt
9,113	

Policy List (highlighted): Detect, Discover, Endpoint, Network

Integrated Management Control

Patterns

+ Add New

Order	Pattern Name
0	ALL: Confidential Data [?]
0	ALL: Corporate Financial Information [?]
0	ALL: Credit Card Number
0	ALL: Customer Code
0	ALL: Customer Data [?]
0	ALL: E-Mail
0	ALL: Employee Code
0	ALL: Employee Data [?]
0	ALL: IP Address
0	ALL: Merger and Acquisition Agreements [?]
0	ALL: Sales Information [?]
0	BR: Cadastro de Pessoa Fisica
0	BR: Cadastro Nacional Pessoa Juridica
0	MX: Clave de Elector



Channels

Online/Offline ☒ Online ☒ Offline

Details

Copy Prevent+	<input checked="" type="radio"/> Pass <input type="radio"/> Control
Upload Prevent+	<input checked="" type="radio"/> Pass <input type="radio"/> Control
Print Prevent+	<input checked="" type="radio"/> Pass <input type="radio"/> Control
Clipboard Prevent+	<input checked="" type="radio"/> Pass <input type="radio"/> Control
Shared Folder Prevent+	<input checked="" type="radio"/> Pass <input type="radio"/> Control
Application Control	<input checked="" type="radio"/> Pass <input type="radio"/> Control
Media Control	<input checked="" type="radio"/> Pass <input type="radio"/> Control
PC Security	<input checked="" type="radio"/> Pass <input type="radio"/> Control



Net App to Control

Agent: default(12.0.250.181)

Policy Type: ☐ Control ☒ Prevent ☐ Approval Detection Rule: [?] Select

Net App Settings

Electronic Mail (0/2)	<input type="checkbox"/> Body/File Content	Recipient E-mail [?]	Sender E-mail [?]
Web Mail (0/12)	<input type="checkbox"/> Body/File Content	Recipient E-mail [?]	Sender E-mail [?]
Instant Messaging (0/6)	<input type="checkbox"/> Chat <input type="checkbox"/> File Transfer		
Remote Access (0/1)	<input type="checkbox"/> Body Content		
Networking (0/2)	<input type="checkbox"/> Body/File Content	Include URL [?]	Exclude URL [?]
Social Network Service (0/13)	<input type="checkbox"/> Body Content <input type="checkbox"/> Body/File Content		
File Storage and Sharing (0/8)	<input type="checkbox"/> File Transfer <input type="checkbox"/> Body/File Content		
Personal File Sharing (0/1)	<input type="checkbox"/> File Transfer		

SOMANSA | Who we are ?



Over 20 years experience

in Electronic Data Security and
Management



Leader in Data Security

Data loss prevention (DLP)
and database activity
monitoring solutions



2000+ worldwide
customer

from large enterprises to small
and medium businesses



World's Top 10 Gartner

Magic Quadrant

First and Only Asian
Company

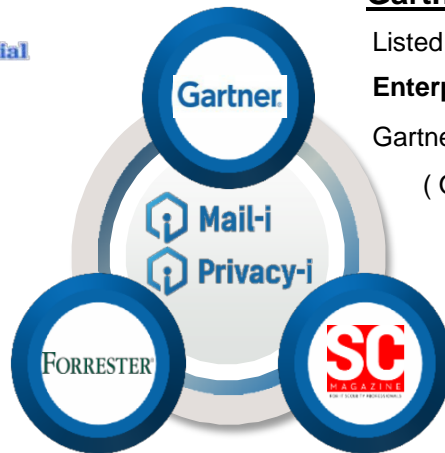


Gartner
Magic Quadrant
Enterprise DLP



Forrester Research

Global Top 10 DLP,
Top 7 Content-Aware DLP



Gartner Magic Quadrant

Listed as the world's Top 10
Enterprise DLP solution in
Gartner Magic Quadrant (16-17)
(Out of 100+ Products)

SC Magazine UK

Endpoint DLP Product

Review ★★★★★

4.5/5.0 Rating





SecureTower – DLP + UBA

- Control of Data Transfer Channels
- Detection of Sensitive Data Content
- Data Leak Prevention
- Incident Response
- Productivity Analysis | Employee Monitoring
- Archive of Intercepted Data
- Extensive & Custom Reports
- Modular, group wise access for policies & reports

SecureTower – DLP + UBA

Solution for

- Control of confidential information
- Control of remote workstations
- Detection of internal threats
- Incident investigation
- Business processes optimization

Productivity Enhancement | Monitoring of Employees | UBA

- Management & HoD get full picture of employees' working to adjust distribution of tasks, terms, build effective project teams
- Improve Productivity
- HR Reports

Archive of Business Communication

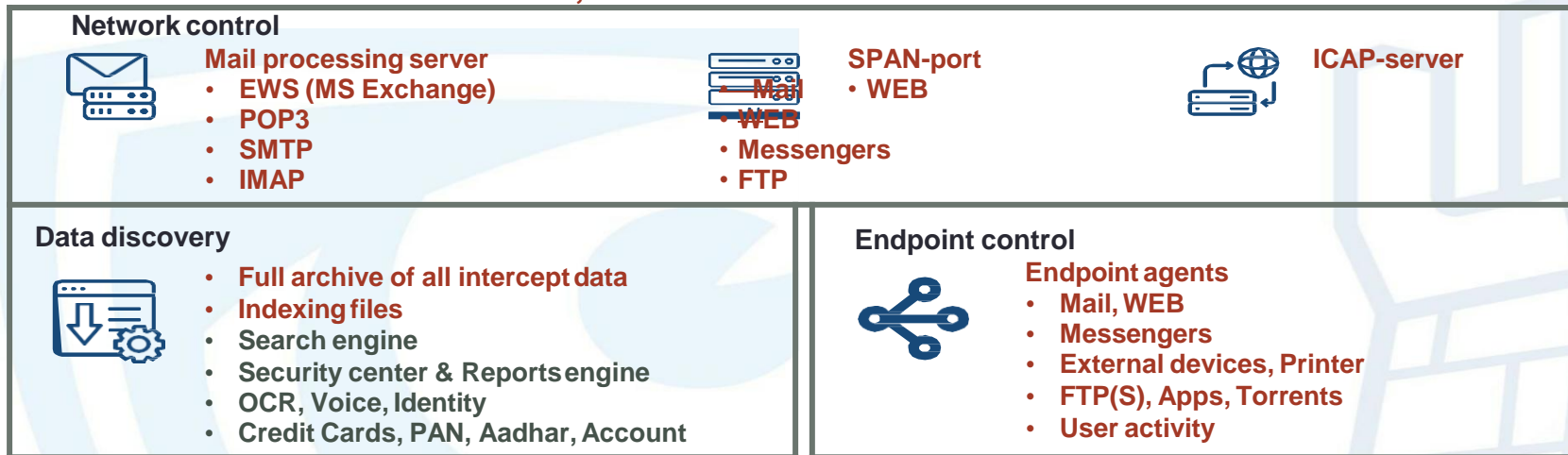
- All data on move are saved. Even if they are deleted from a particular workstation, they will be available and restored, if necessary.

SecureTower – DLP + UBA

- **SecureTower**
 - Information security
 - Risks management
 - Optimization of workflows
- **Functions**
 - Monitoring of employees
 - Data leak prevention
 - Archive of Business Communication
- **Security Features**
 - E-mail
 - Messengers
 - Social networks
 - Web activity
 - Cloud storage
 - Applications
 - Personnel control
 - Workstation control
 - Workstation indexing
 - Personnel interactions Reports

SecureTower – DLP + UBA

SecureTower controls data-in-use, data-at-rest and data-in-motion



E-mail

- **Protocols:** POP3, SMTP, IMAP, MAPI
- **Mail servers:** Microsoft Exchange Server, Lotus Notes, Postfix, Sendmail
- **Web-based:** Gmail, O365, Yahoo.Mail, and other



Cloud storage

- **Clients:** OneDrive, iCloud, Google Drive, Dropbox, Yandex.Drive
- **Web-access:** all



Workstation control

- Scanners
- Printers
- CD/DVD
- External devices
- Clipboard

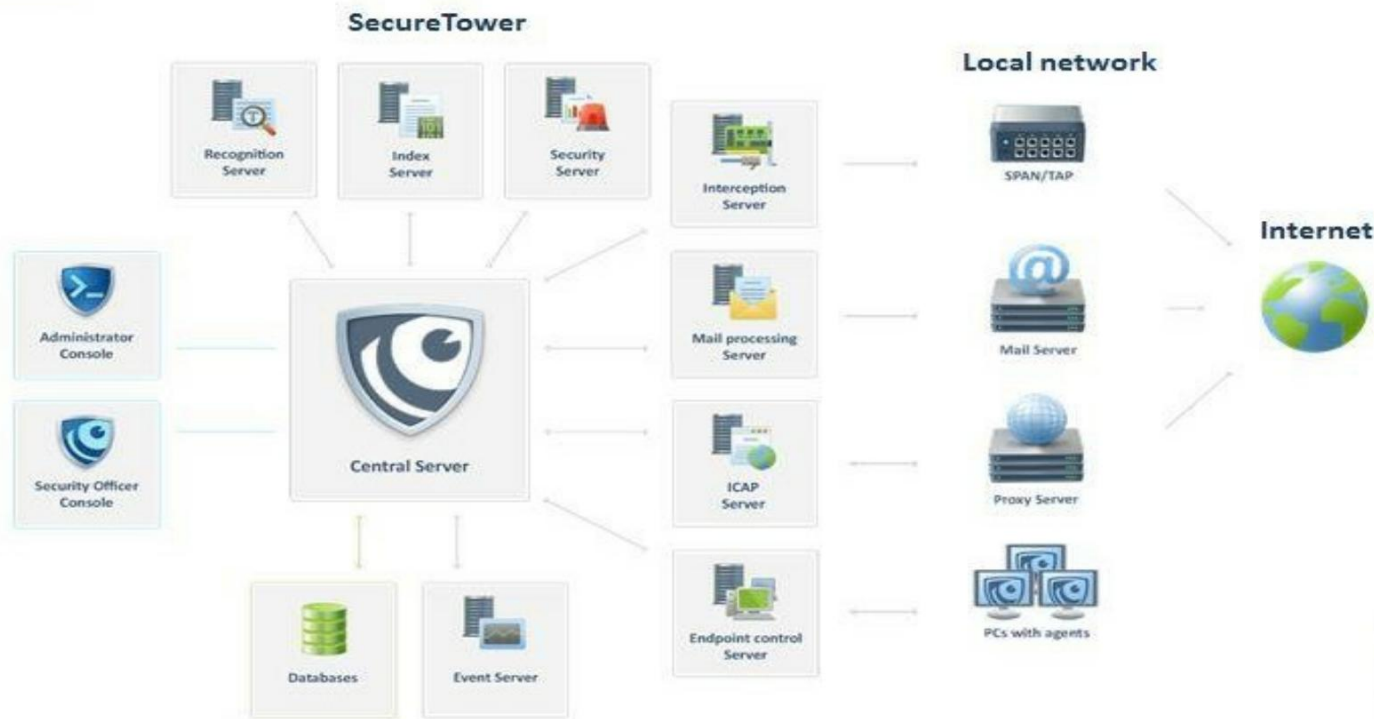


Social networks

- **Integrations:** Facebook, LinkedIn, Vk.com
- **Other:** blogs, online chats, forums

SecureTower – DLP + UBA

Capabilities. Components



SecureTower – DLP + UBA

Falcongaze SecureTower Client console

Getting started

Information search

Complex search

File systems monitoring

User activities

Reports

Security policies

Audio/video monitoring

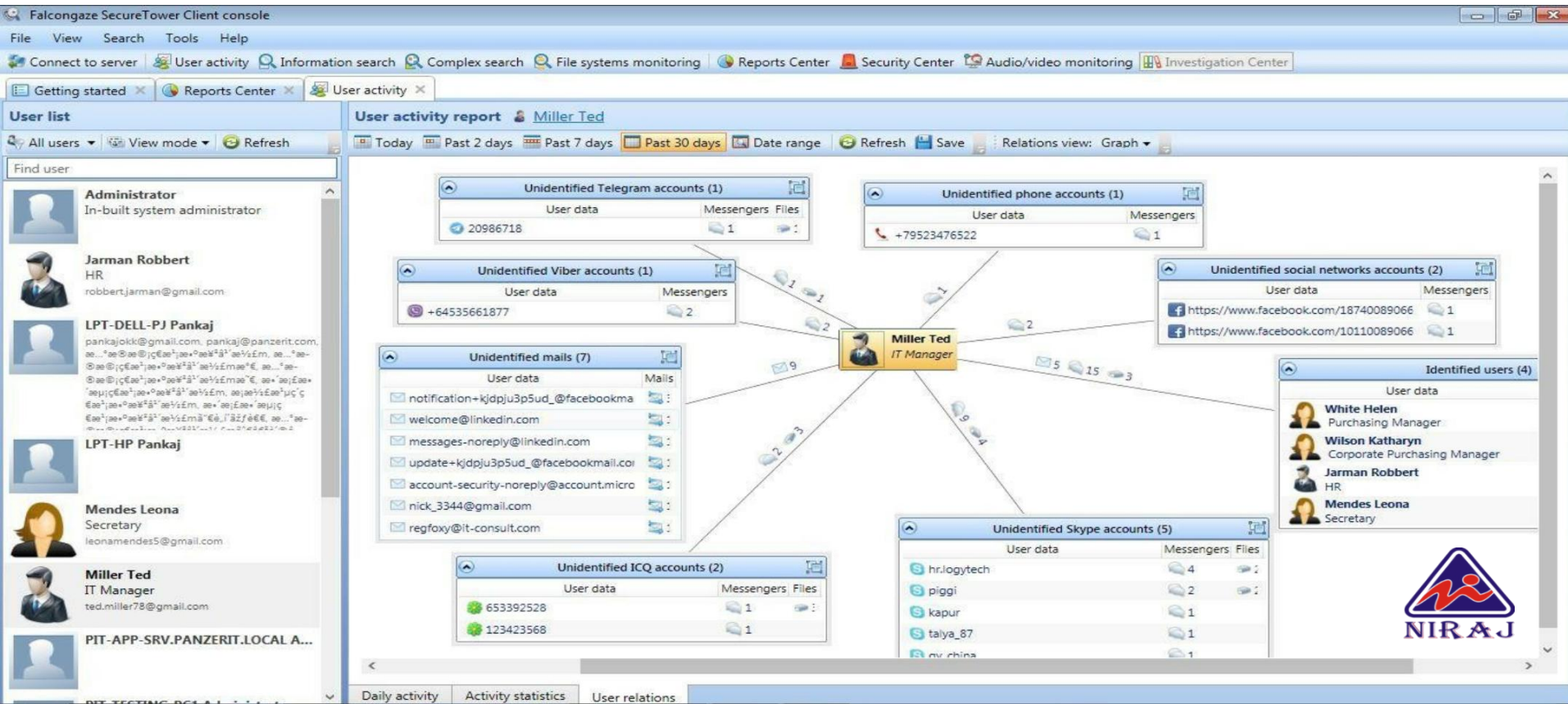
Investigations

Risk analysis

falcongaze

NIRAJ

SecureTower – DLP + UBA



SecureTower – DLP + UBA

Falcongaze SecureTower Client console

File View Search Tools Help

Connect to server User activity Information search Complex search File systems monitoring Reports Center Security Center Audio/video monitoring Investigation Center

Getting started Reports Center User activity

User list

All users View mode Refresh

Find user

- Administrator**
In-built system administrator
- Jarman Robbert**
HR
robbert.jarman@gmail.com
- LPT-DELL-PJ Pankaj**
pankajokk@gmail.com, pankaj@panzerit.com
- LPT-HP Pankaj**
- Mendes Leona**
Secretary
leona.mendes5@gmail.com
- Miller Ted**
IT Manager
ted.miller78@gmail.com
- PIT-APP-SRV.PANZERIT.LOCAL A...**

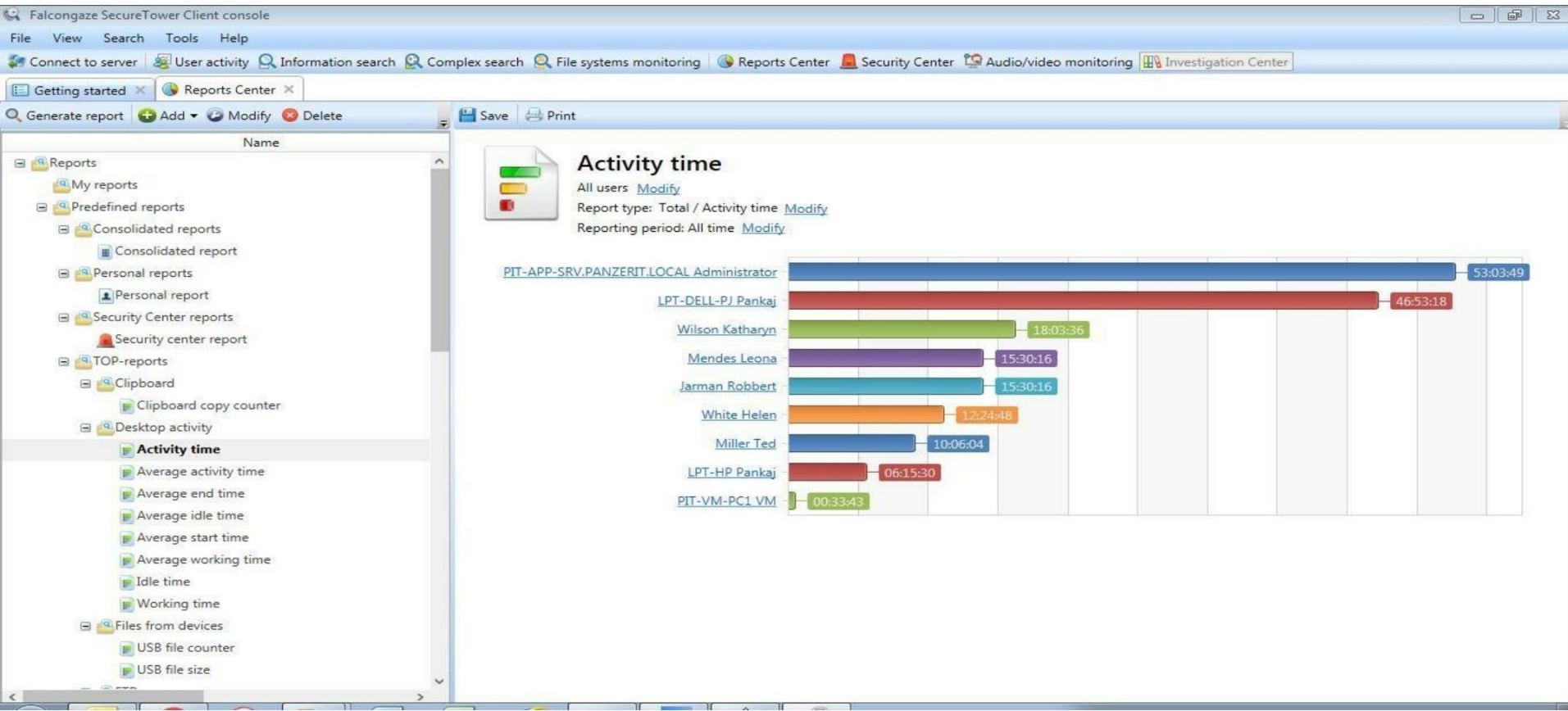
User activity report Mendes Leona

Today Past 2 days Past 7 days Past 30 days Date range Refresh Save

Date	Mails	Messengers	Files	Web	Other activities
9:00					
10:00					
11:00				1 url	3 screenshots 39 minutes activity 178 keys pressed
12:00				2 urls	3 screenshots 25 minutes activity 95 keys pressed
13:00				2 urls 2 search queries	2 screenshots 17 minutes activity 13 keys pressed
14:00					3 screenshots 24 minutes activity 139 keys pressed
15:00				11 urls	3 screenshots 43 minutes activity 3 minutes activity 211 keys pressed
16:00			2 files		3 screenshots 26 minutes activity 311 keys pressed
17:00	1 mail Received: 1		1 file 2 files		1 minute activity 1 minute activity 4 copies to clipboard 48 keys pressed
18:00				3 urls	2 screenshots 24 minutes activity 5 minutes activity 1 key pressed
19:00	2 mails Sent: 2		1 file	2 search queries	2 screenshots 0 minutes activity

Daily activity Activity statistics User relations

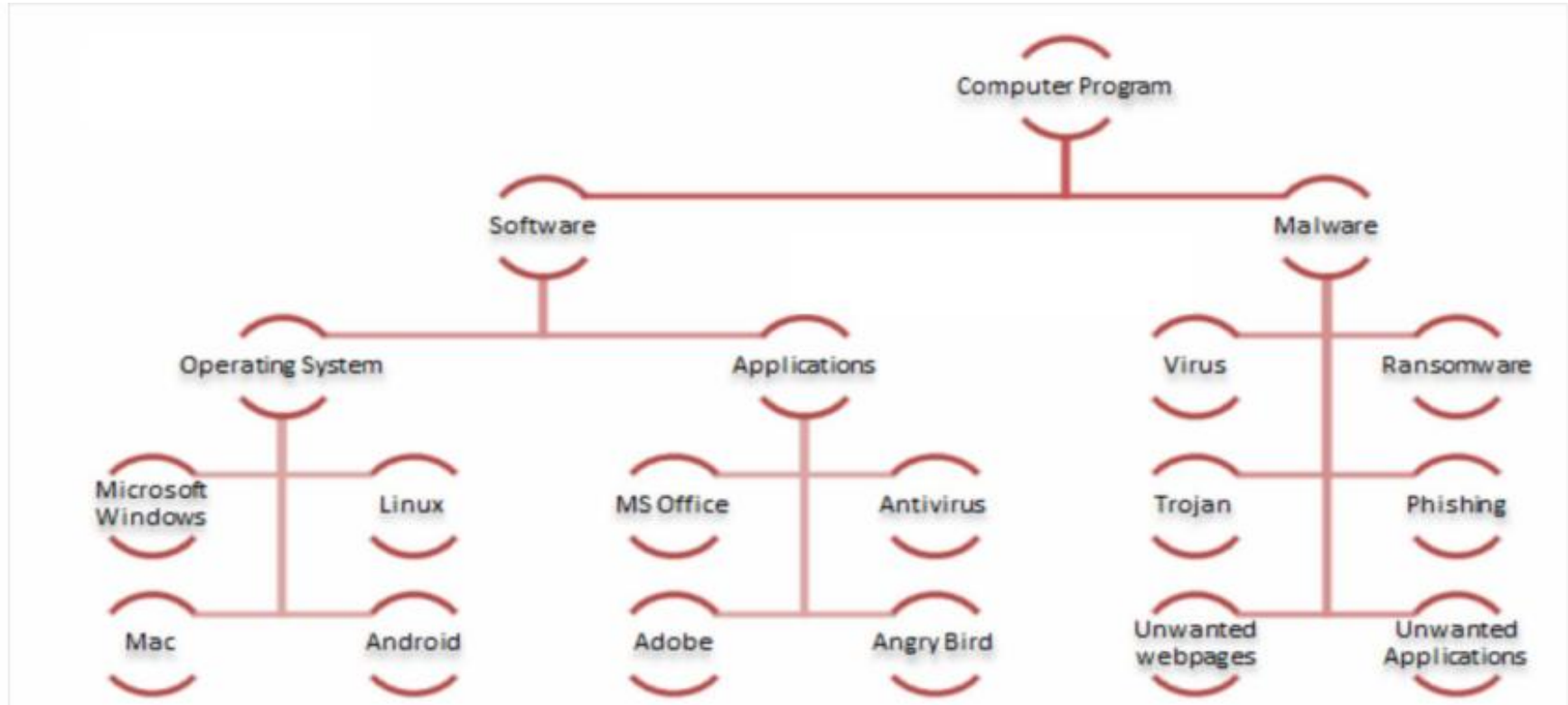
SecureTower – DLP + UBA



EMSI SOFT

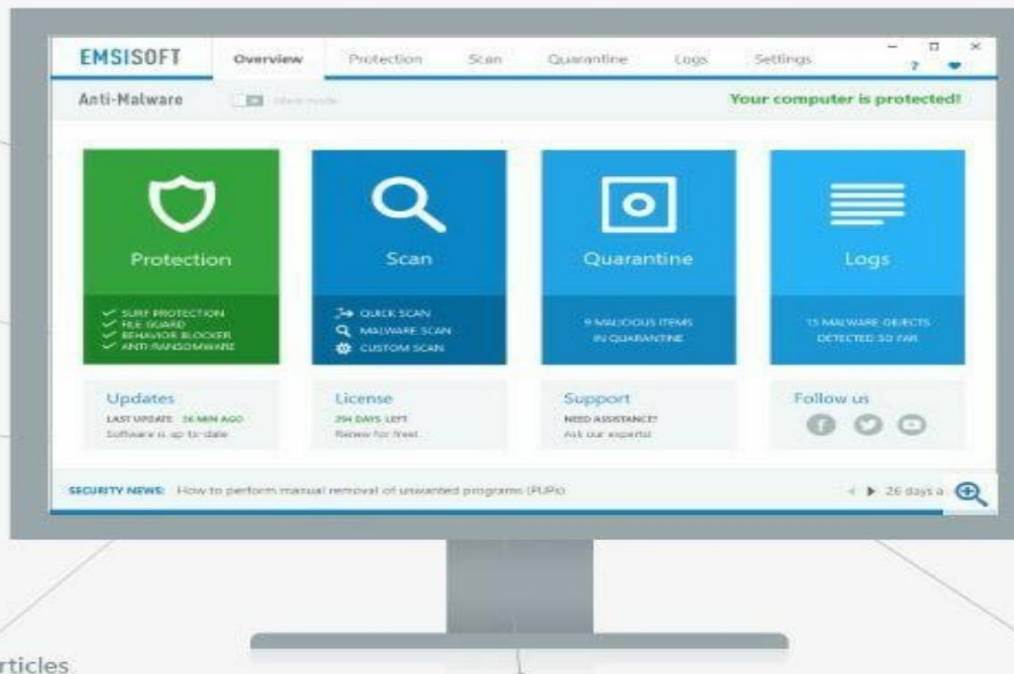


What is Malware



EmsisoftAnti-Malware

ANTIVIRUS NOT ENOUGH, YOU NEED ANTI-MALWARE



Unique: Dual-engine
malware scanner

The core: 4-layer protection
incl. Anti-Ransomware

Hourly updates: Against
300,000 new threats
every day

Security knowledge articles
and outbreak alerts

Ultra-fast: Malware scans
in about 1 minute only!

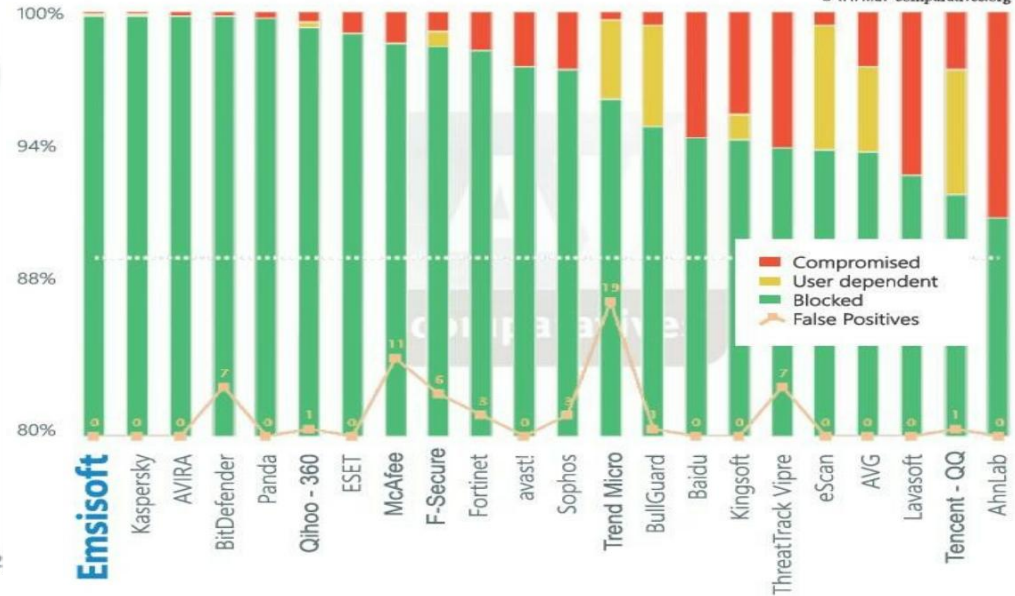
Advanced: Cleaning and
restoration capabilities

No bloat: Easy to navigate,
lightweight to use

Extended logs to look up
past actions

Outstanding: Quick and
helpful customer support

EmsisoftAnti-Malware



AWARDS & CERTIFICATIONS

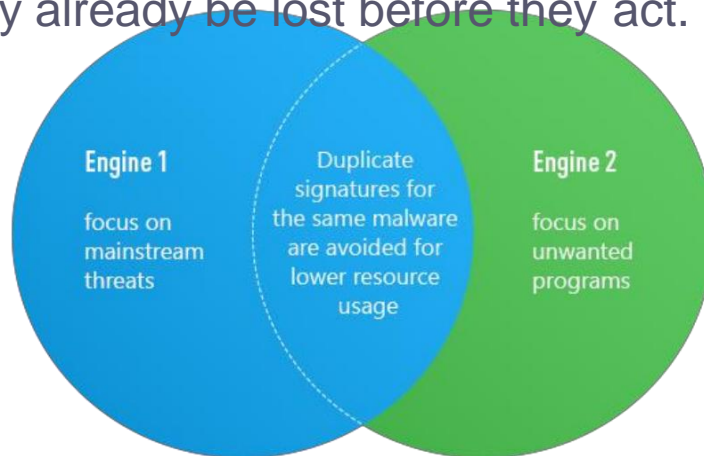




EmsisoftAnti-Malware

Stops Ransomware. Before it encrypts your files.

Emsisoft's Anti-Ransomware protection layer is custom-built to detect behavioral patterns of ransomware attacks and stop them before your files can be encrypted. Other anti-ransomware solutions rely on detection of repeated encryption, so your most valuable files may already be lost before they act.





Comprehensive Backup & Disaster Recovery with Vembu BDR Suite



Few of Vembu customers



100+ countries



4000+ partners



60000+ businesses



24/7 Support





VMware Backup & Replication - VMware vSphere ESXhost/vCenter Server



Hyper-V Backup - Hyper-V Standalone host, Cluster, CSV & SMB



Windows Image Backup - Windows Servers & Workstations



File & Application Backup - Files/Folders on Windows, Linux, Mac, NAS & MS-Apps



Offsite DR - Replicate a copy of your backup data to Remote/Branch Office



Hybrid Cloud - Replicate a copy of your backup data to Vembu Cloud



Office 365 Backup - Backup Office 365 mails, calendars, contacts & onedrive to Vembu Cloud



G- Suite Backup - Backup G-suite mails, calendars, contacts & drive to Vembu Cloud



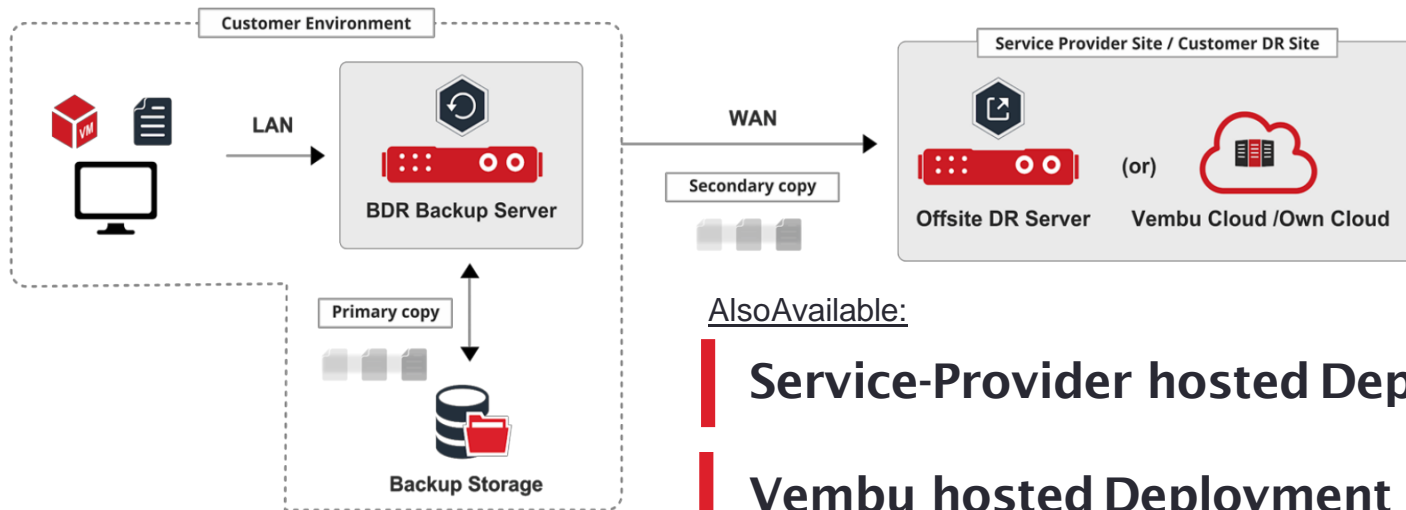
BDR 360 - Centralized Monitoring Tool

Customer hosted deployment

Backup data is stored in the customer's on-premise storage.

For additional data protection, a secondary copy of backups can be replicated to:

- Customer's Offsite (Remote/Branch office)
- Service Provider's site



Recovery Time Objectives (RTO)

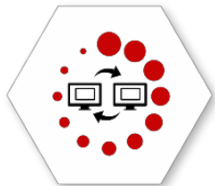
Vembu offers Industry best RTO which is less than 15 minutes.



Quick VM Recovery



Instant File Recovery



Failover and Failback

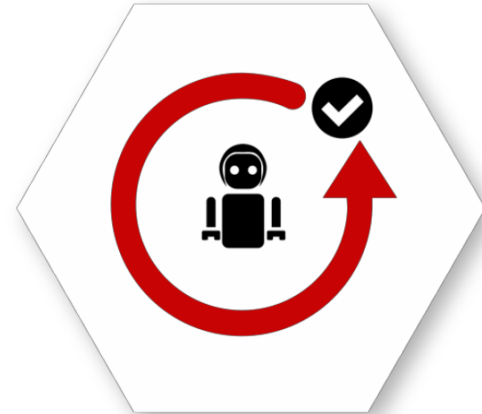


Explorer for Microsoft Exchange,
SharePoint, SQL and Active Directory

Recovery Point Objective (RPO)

Vembu offers near continuous data protection without affecting the production data center.

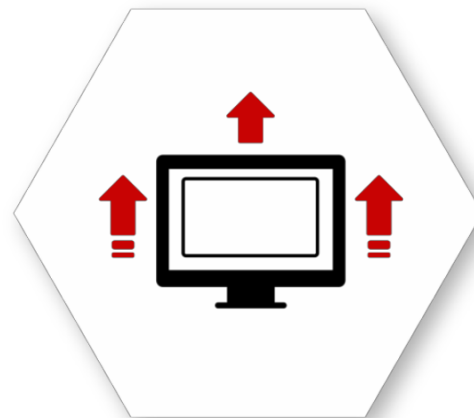
- Automated Backup & Replication scheduling
- Backup frequencies starts from 15 mins
- So you can assure RPO less than 15 mins



Automatic Backup Verification

Backup data should be recoverable. If not, it is worthless. Vembu provides the ability to run automatic backup verification for all backed up VMs and physical machines

- Backup verification can be automated to run post completion of every backup schedule or once in a day.
- In the process, booting of backed up VM or physical machine will be carried out and screenshot of boot screen will be captured. This screenshot details will be sent to administrators via email.



Efficient Storage Management

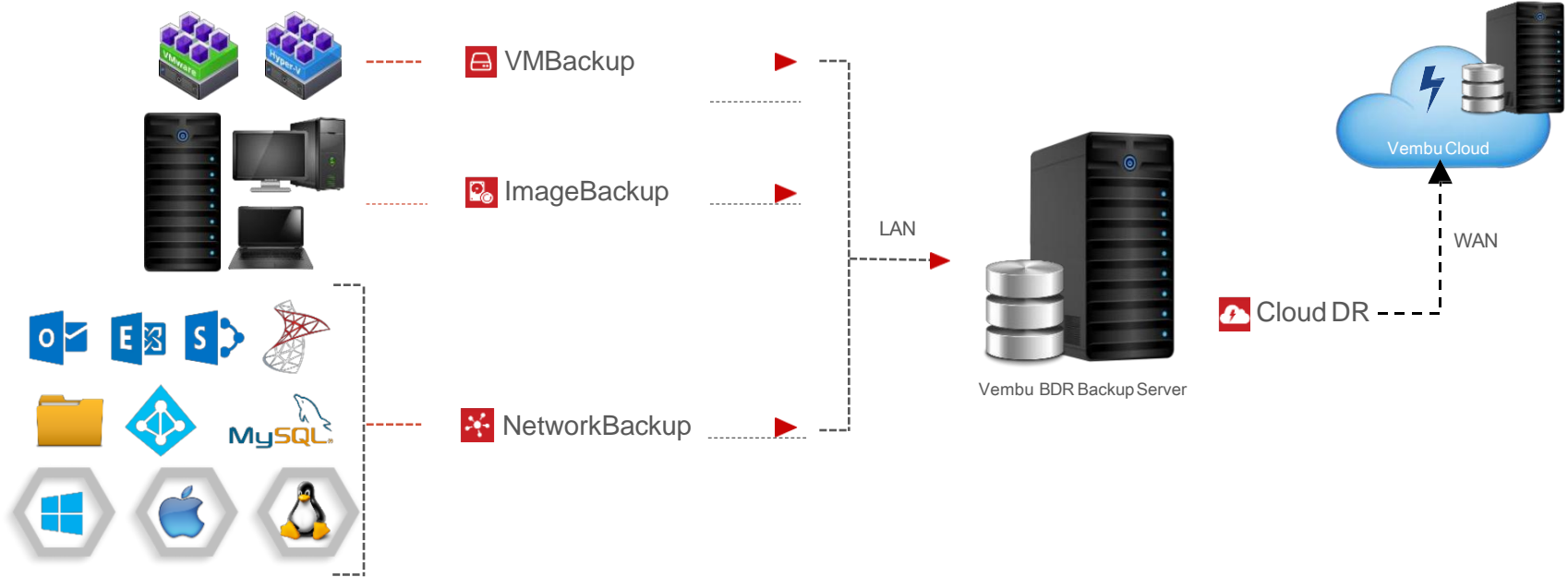
Vembu BDR Backup Server utilizes VembuHIVE™ file system to effectively manage storage repositories. VembuHIVE™ is an efficient cloud file system designed for large-scale backup and disaster recovery application with support for advanced use-cases. VembuHIVE™ can be defined as a filesystem for filesystem .

- Supports SAN, NAS and DAS
- Automatically scale up/out the storage devices
- In-built version control and error correction
- In-built Compression & Deduplication
- Encryption



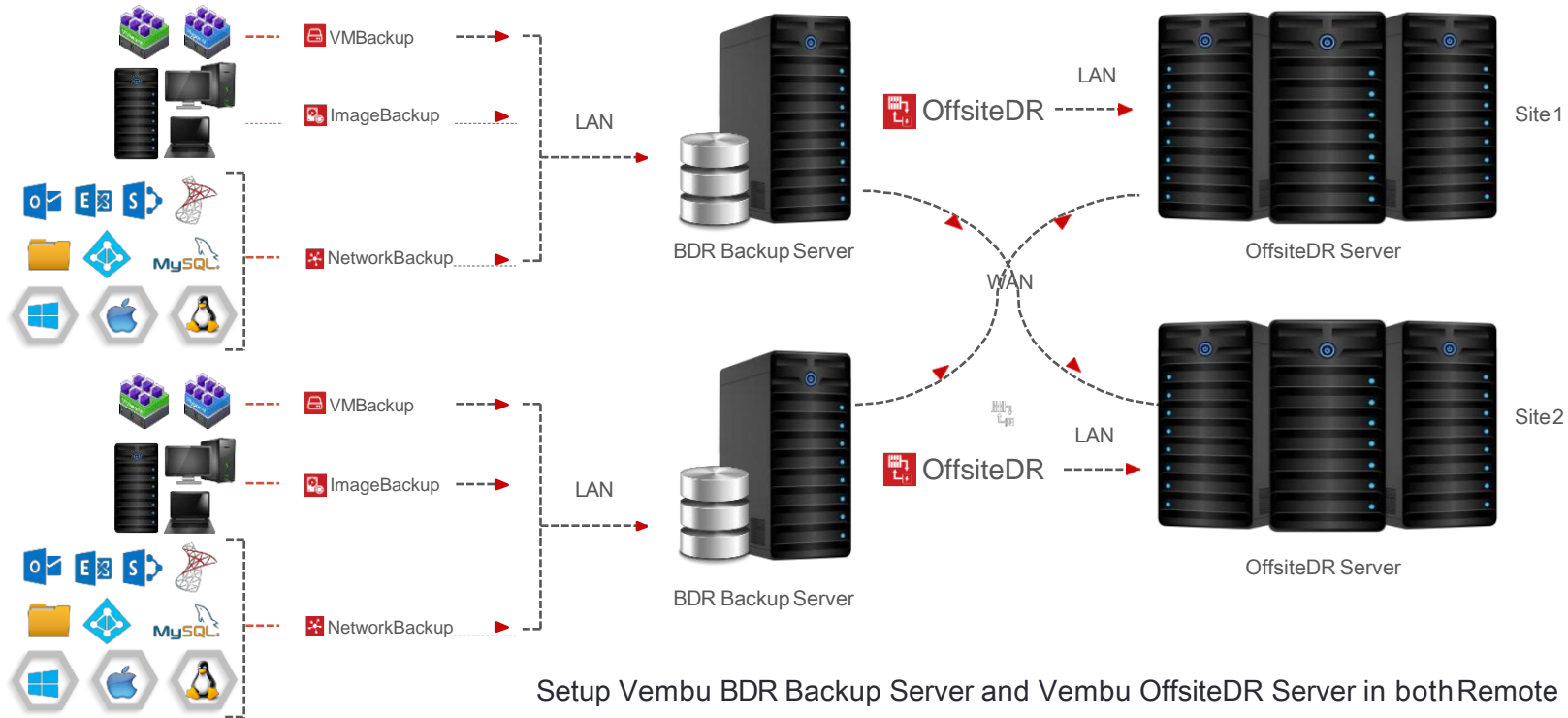
Migration Plan (P2V, V2V & V2P)

Hybrid Deployment - Scenario 1 (CloudDR)



Setup DR site in your local environment and backup via LAN connections and send another copy of backup data to Vembu Cloud via WAN connection by signing up to Vembu CloudDR service

Remote office/Branch office



Setup Vembu BDR Backup Server and Vembu OffsiteDR Server in both Remote office and Branch office and sync backup data between both the locations



Acronis

New Generation Data Protection

www.acronis.com



twitter.com/acronis



blog.acronis.com



facebook.com/acronis



Acronis: 15+ Years Protecting Digital Lives & Businesses Worldwide

5,000+

petabytes of data under
Acronis protection

50,000+
partners

10,000+
cloud partners

500,000+
business customers

5,000,000+
consumer customers

50,000,000+
OEM licenses

Global Headquarters in Singapore

EUROPE 40%



Audi



Deutsche Bank



UNIVERSITY OF
OXFORD



orange



AIRBUS



Unilever



axel springer



LEGO



BASF
The Chemical Company



TOTAL



TESCO PLC

AMERICAS 40%



IBM



Pfizer



hp



3M



GM



WD



Honeywell



MARS
chocolate



LOCKHEED MARTIN



HBO

APJ/MEA 20%



Panasonic



SONY



NEC
Empowered by Innovation



brother
at your side



PETRONAS



NANYANG
TECHNOLOGICAL
UNIVERSITY



Singapore
POST



NUS
National University
of Singapore



Singtel



SINGAPORE
POWER



FOODSTUFFS
NORTH ISLAND

#200,000 SMBs

#400,000 SMBs

#100,000 SMBs



Acronis Hybrid CloudArchitecture

Unified Centralized Data Protection

Web-based User Interface Deployed On-premises or in the Cloud

Any Management

Management software deployed and controlled independently, enabling control of data protection by customer, service provider, vendor, partner, or 3rd party from public/partner/private cloud or customer premises

Any Protection

-  Archiving
-  Backup
-  Cloud Storage
-  Disaster Recovery
-  e-Discovery
-  File Sync and Share
-  Monitoring
-  Notary

Any Deployment



Any Workload



Any Storage



Any Recovery

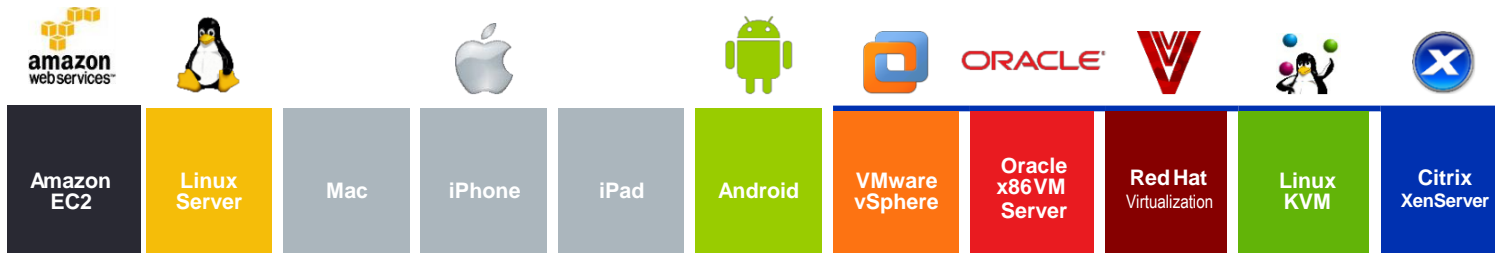
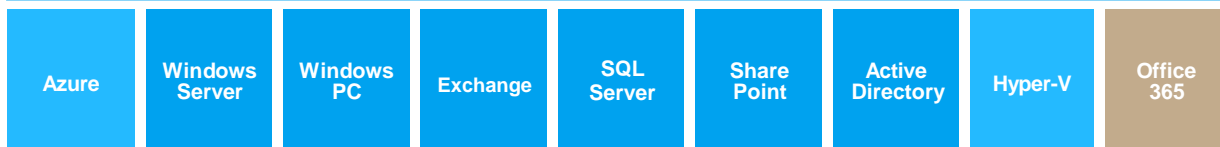
- ✓ Data Recovery
 - ✓ File Recovery
 - ✓ Mailbox & E-mail Recovery
 - ✓ Database Recovery
- ✓ System Recovery
 - ✓ Bare-Metal Recovery
 - ✓ Active Restore
 - ✓ Instant Restore™
 - ✓ vmFlashBack
- ✓ Dissimilar Hardware Recovery & Migration
 - ✓ P2V, V2V, V2P, P2P
 - ✓ P2C, V2C, C2C, C2V, C2P
- ✓ Physical Data Shipment
- ✓ Cloud Disaster Recovery
- ✓ Replication
- ✓ High Availability



Acronis Protects Your Entire Business – On-premises, Remote, Private Cloud, Public Cloud, Mobile

Acronis Backup Cloud

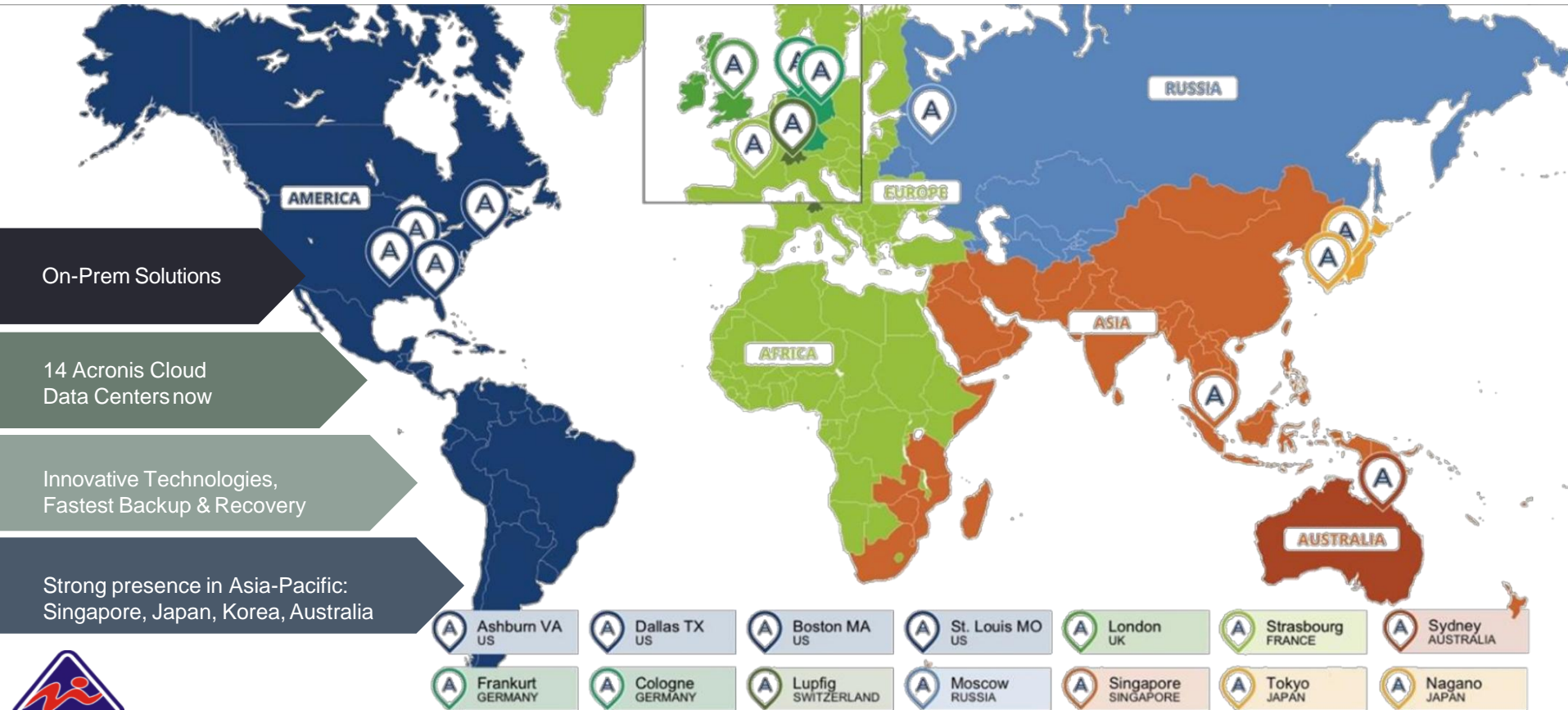
A powerful, hybrid cloud backup solution for service providers that protects more than 20 platforms and lets them quickly realize incremental revenues with zero upfront costs and a pay-as-you-go business model.



New Generation Data Protection for:

- Market leading Hypervisors
- Market leading Clouds
- Market leading Operating Systems
- Market leading Applications
- Office 365 Mailboxes
- Mobile workforce
- Web sites

Acronis Global





SecPoint[®] Penetrator[™]

- 64 Bit High Performance
- Scans Local & Public IPs
- Best Vulnerability & Assessment Scanning
- Easy Solutions to found vulnerabilities
- Virtual VMware & Hyper-V Support

SecPoint[®] Cloud Penetrator[™]

- Web Vulnerability Scanner
- SQL Injection, XSS Scanning
- Scans Websites, Webshops, Firewalls
- No Software Required
- SCADA Vulnerability Scanning
- 11 Scan Profiles



- Home
- Vulnerability Scanner 9
- Schedule
- AI Processing 2
- Statistics 2
- Tickets 3
- WiFi Pen Test 15
- Cloud Users 5
- Scan Distribution
- System 18
- Network Setup
- Update 4
- Support 19



SecPoint® Penetrator - Vulnerability Assessment & WiFi Pen Testing

List of Vulnerability Scans

 Search

<input type="checkbox"/>	Date	Scan Name	Profile	Progress	Risk					Options
<input type="checkbox"/>	17-06-2020	LAN5	Quick Scan	Processing.. 6%	Low	0	0	0	0	
<input type="checkbox"/>	16-06-2020	LAN4	Quick Scan	Complete	High	1	7	1	8	
<input type="checkbox"/>	16-06-2020	LAN3	Quick Scan	Cancelled	Low	0	0	0	0	
<input type="checkbox"/>	11-06-2020	LAN	Best Scan	Complete	High	2	14	9	21	
<input type="checkbox"/>	06-11-2019	Ctm02	Best Scan	Complete	High	1390	1782	483	4106	
<input type="checkbox"/>	28-10-2019	Ctm_26-09-2019_2	Best Scan	Complete	High	389	1322	352	673	
<input type="checkbox"/>	21-08-2019	MCs_21-08-2019	Best Scan	Complete	High	42	2138	292	958	
<input type="checkbox"/>	21-08-2019	MServers_21-04-2020	Best Scan	Complete	High	1084	243	31	484	
<input type="checkbox"/>	21-08-2019	Fun 21-08-2019	Best Scan	Cancelled	High	1	4	12	12	
<input type="checkbox"/>	19-08-2019	Fun 19-08-2019	Best Scan	Complete	High	1	7	1	7	

Features and Benefits

No Data Collection, Backdoor Free

11 Scan Profiles, HIPAA, OWASP top 10, Prepare for

PCI, Firewall Scan, SCADA & more

Launch Real Exploits

Advanced Audit Options

Schedule scans daily, weekly, monthly

Prevent Hackers To Access Your Server

Vulnerability Scanning

Vulnerability Assessment

60.000 + Vulnerabilities

Distributed Scanning Capability

Advanced Web Crawler - SQL Injection - XSS - SSL

Audits any OS

Scan any OS and Network devices

Reports Branding

Detailed Remedies for Identified Vulnerabilities

Secure Design All Data Stored on Unit

Option for syslog remote logging

Vulnerability Audit

Launch DoS & DDoS attacks

OS Independent Interface

Bugtraq ID / Mitre CVE / Ubuntu USN / Microsoft / OSBDB

Automatic Web Crawl Script Engine

Multi User Support

Launch Real Exploits

Ticket System for full Vulnerability Management

Option for centralized update point

Distributed Auditing

XML, PDF and HTML Reports

Finds SQL Injection



Security Audit Features

- ✓ Vulnerability assessment
- ✓ 60,000+ vulnerabilities
- ✓ Unlimited auditing
- ✓ No software installation
- ✓ Advanced audit options
- ✓ Launch real exploits
- ✓ Security audit any OS
- ✓ Automatic web crawl script
- ✓ OS independent interface
- ✓ SANS top 20
- ✓ Malware Detection

Easy-to-understand Reporting

- ✓ XML PDF and HTML reports
- ✓ Reports branding allowed
- ✓ Option for syslog remote logging

Distribution Security Auditing

- ✓ Security audit remote locations from a centralized point
- ✓ Centralized reporting
- ✓ Centralized data storage
- ✓ Centralized control

Security Audit Configuration

- ✓ Virtual host auditing
- ✓ Audit specific ports
- ✓ Audit specific web directories
- ✓ Email notification when an audit is finished

Security Scanning of

- ✓ Wordpress, Drupal, Magento, Shopify, Umbraco, Joomla, Webshops

Finds Cross Site Scripting, SQL Injection, SSL and Web Errors

- ✓ Automatic web crawling engine identifies known and unknown files on websites
- ✓ Finds Cross Site Scripting
- ✓ Finds SQL Injection
- ✓ Finds Web Errors
- ✓ Black Hat SEO Scanner
- ✓ Google Hack DB
- ✓ Extensive SSL checks

Multi User Support

- ✓ Supports multiple users to login at the same time
- ✓ Individual user accounts with different audit options and IP ranges
- ✓ Individual user security level
- ✓ Admin and regular users

Scheduled Auditing

- ✓ Automatic scheduled auditing
- ✓ Automatic alert about new identified security vulnerabilities
- ✓ Shows new vulnerabilities discovered and compares them with old records to show the progress in the security level

Scalable and Upgradeable

- ✓ All units can be upgraded for network growth via a software license
- ✓ Investment protection

Penetration Testing

- ✓ Launch real exploits for Windows, Unix, Routers, Firewalls and more
- ✓ Launch real denial of service attacks
- ✓ Launch distributed denial of service via distributed setup

Automatic Update

- ✓ Automatic daily database updates
- ✓ Automatic firmware updates with new features and functionality
- ✓ Centralized update point
- ✓ Automatic alerts when database is expired
- ✓ Option to upload updates manually via the interface

Support & Maintenance

- ✓ One year database subscription included
- ✓ Option for instant replacement hardware
- ✓ Web-based user interface (https)
- ✓ Quick setup wizard
- ✓ Configuration backup/restore
- ✓ Email alert and logging via syslog
- ✓ Built-in diagnostic function
- ✓ Full support included in price

Security Profile Scanning

- ✓ 11 Profiles - Quick Scan - QuickWeb Scan - Normal Scan - Full Scan - Firewall Scan - OWASP- Prepare for PCI - HIPAA - Aggressive DoS - SCADA



Data Security Platform

The most powerful way to find, monitor, and protect sensitive data on premises and in the cloud

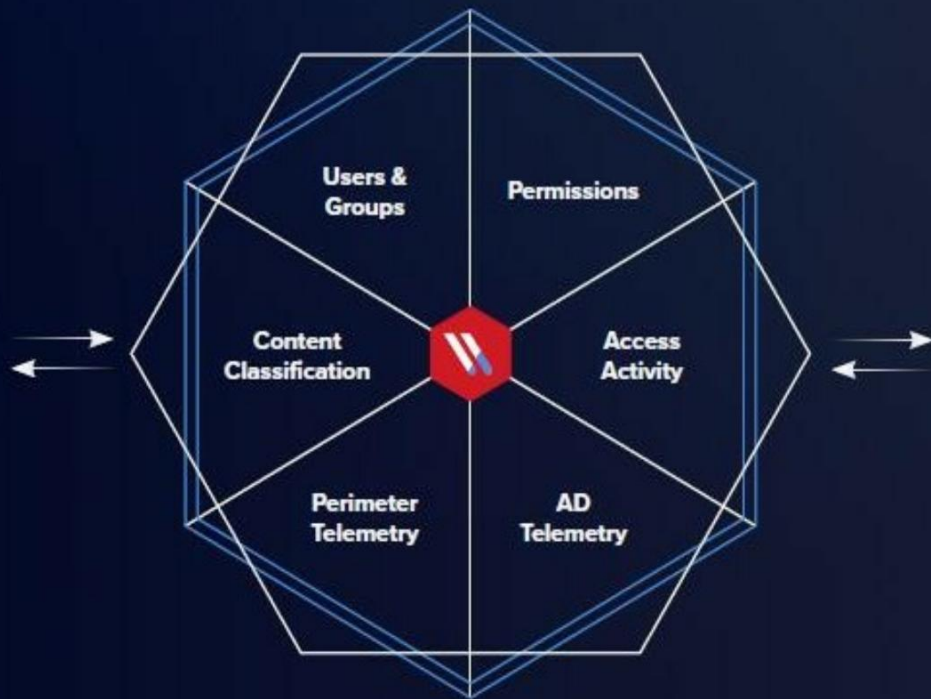
Rapidly reduce risk, detect advanced threats, and prove compliance



Gain visibility into your critical
data and infrastructure



Combine multiple data streams
to discover security risks



Solve board-level data security
problems at scale with automation



COMPANY OVERVIEW

Varonis is a pioneer in data security and analytics, specializing in software for data security, governance, compliance, classification, and analytics. Varonis detects insider threats and cyber attacks by analyzing file activity and user behavior; prevents disaster by locking down sensitive data; and efficiently sustains a secure state with automation.

IF YOU ARE

- Enterprise that has file shares on Windows, Active Directory, Office 365, UNIX/Linux, NAS, SharePoint, or Exchange
- Enterprise with data on-premises, in the cloud, and especially both
- CISO / C-Level
- Looking for Security
- Having huge IT Storage
- Looking for Governance & Compliance
- Big data analytics

QUESTIONS

- Where is your sensitive data, and where is it overexposed?
- Do you know where your sensitive data lives - and who can access it?
- What data is being used, and what's stale?
- Who does it belong to, and who has access they don't need?
- What does normal user behavior look like? Who abuses their access?
- Do you know what your service & privileged accounts are doing?
- How can you tell if your data is secure and living in the right location?
- Can you tell if your core systems are being attacked by malware, insider threats, or other security threats?

KEY PAINPOINTS

- Unable to discover, identify, and classify sensitive data
- Vulnerable to data breaches, cyberattacks, and insider threats
- Unable to detect security violations or potential attacks (including malware and ransomware)
- Difficulty managing permissions and understanding who is accessing, deleting, moving data
- Unable to identify data owners
- No way of identifying stale data or knowing what data can (or should) be archived or deleted
- Compliance and regulatory requirements, including GDPR, PCI, SOX, HIPAA, HITECH, etc.

IF YOU ARE LOOKING FOR

- User Behavior Analytics (UBA or UEBA)
- Security Analytics
- Data Classification and/or Indexing
- Data Loss Prevention (DLP)
- e-Discovery
- Security Information and Events Management (SIEM)
- Information Lifecycle Management (ILM)
- Hierarchical Storage Management (HSM)
- Identity and Access Management (IAM)
- Data Restructuring / Migration / Consolidation
- Governance, Risk, and Compliance (GRC)
- Compliance regulations: GDPR, SOX, HIPPA, PCI

ENTERPRISE DATA AND THE INSIDER THREAT

- Varonis protects enterprise data stored on premises and in the cloud: sensitive files and emails; confidential customer, patient and employee data; financial records; strategic and product plans; and other intellectual property. Recognizing the complexities of data security, we have built a single integrated platform for security and analytics to simplify and streamline security and data management.
- **Gartner** estimates over 80% of organizational data is unstructured, and it's **growing 50%** year over year
- Nearly every **major security breach** starts with an **insider**, or an attacker using an insider's credentials – stealing unstructured data.
- It's a guarantee that some of these insiders exist in your organization. Every company has them. **Varonis helps you stop them.**

HOW DOES VARONIS PROTECT DATA FROM THE INSIDE OUT?

- **Prevent data breaches:** Detect malware, investigate suspicious user behavior, and monitor activity on your data stores.
- **Reduce Risk:** Discover and classify sensitive data, manage permissions, and achieve least privilege.
- **Achieve Compliance:** GDPR | PCI DSS | HIPAA | ISO-27001 | NIST | and more...

ROI

- **Reduce OP EX:** By introducing automation driven by big data analytics, Varonis measurably reduces overhead and improves the effectiveness of your IT department, and reduces the risk of a data breach by protecting your most sensitive data from insider threats.
- **Reduce CAP EX:** Varonis helps organizations identify and automatically migrate, archive, or delete stale data, in many cases saving thousands of dollars in storage costs per year.

Netop

A red square is positioned above the 'o' in 'Netop'. Below the 'e' and 't' are three red dots of increasing size, arranged in a diagonal line.

Netop Remote Control



- Netop Remote Control gives you flexible access across platforms, devices and network segments from a single, secure solution.
- Secure Remote Access Connect with confidence to any device, platform, or network.
- Consolidated Connectivity Across Multiple Platforms, One solution. All devices.
- Cross-platform support, including Windows, Linux, Mac and Android
- Centralized management of individual and group roles and permissions
- Secure access into complex networks – BFSI, POS, Production
- Support for embedded operating systems
- Self-hosted or cloud-based Internet connectivity through Netop's secure communication protocol
- Multiple options for multi-factor authentication, including Microsoft Azure
- Simplify maintenance and reduce network vulnerability by consolidating support with a single solution

Netop Remote Control

Netop
MAKING CONNECTIONS

- WHO CHOOSES NETOP?

50%

Fortune 100

23%

World Top 100 Retailers



60%

Financial Times Top 100

42%

World Top 50 Banks

Netop Remote Control



PORSCHE

SIEMENS



LEVITON

DAIMLER

FUJITSU



Volkswagen

OMRON



AIR PRODUCTS



TOSHIBA



bmc software

KONGSBERG



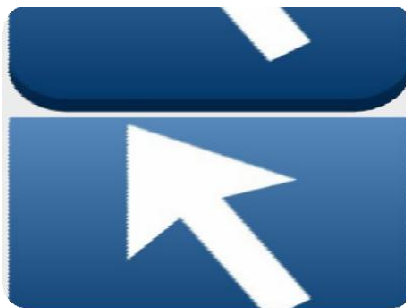
Netop Remote Control

- Secure remote access and support



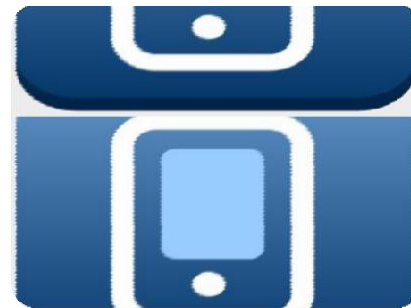
Netop Remote Control

- Flagship product
- Classic remote support
- LAN/WAN/Internet
- Attended & unattended
- Client/Server based
- Windows, Linux & Mac



Netop On Demand

- Agent-less remote support
- Attended internet-based
- Temporary application
- No footprint
- Windows only



Netop Mobile & Embedded

- Mobile remote support
- Embedded remote support
- Attended & unattended
- Client/Server based
- Windows Mobile & CE
- Symbian, Android, iOS



The Cyber Security Experts

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